FINANCE INDIA © Indian Institute of Finance Vol. XXXVI No. 1, March 2022 Pages – 243 - 270

Priority Sector Lending in Banks : Trends and Performance in India with special reference to Punjab

DILPREET KAUR* AMARJIT SINGH SIDHU**

Abstract

Priority sectors form the foundation and base-structure of an economy. Providing adequate financial aid to these important sectors can lead to development of an economy in real terms. These sectors include Agriculture, MSMEs, Housing, Education and other sections of an economy. Reserve Bank of India, since 1968 have specified separate targets and sub-targets for priority sector lending, falling short of which funds are transferred to RIDF. The present study aims to analyse trends and performance patterns of priority sector lending at all India level and Punjab in particular from 2004-05 to 2017-18. Analysis has been done sector-wise, year-wise, bank-wise, state-wise, region-wise and district-wise. Priority sector lending has manifold benefits to uplift an economy and therefore this study analyses the trends and performance, pin-point the problem areas and suggests some policy implications to improve the lending to priority sectors.

JEL Code : F5, F34, G21, G24, H81, L1, P4, P27 Keywords : Bank, Performance, Economy, Loans, RBI, Punjab, India

I. Introduction

PRIORITY SECTOR LENDING is summation of all the activities directed towards extending financial assistance to the priority sectors of society. Priority sectors are the segments of society which form the backbone of an economy and can help in national development if financially supported. As these sectors are funds deprived and neglected, so government has referred these as priority sectors, thereby giving them priority in credit disbursement and ultimately priority to national development and achievement of national goals (Bhatt, 1986).These segments include agriculture sector, small scale industries, housing,

Submitted September 2019; Accepted February 2020

^{*} Research Scholar, Guru Nanak Dev University, University Business School, Grand Trunk Road, Off, NH1, Amritsar, Punjab 143005, INDIA

^{**} Professor, Guru Nanak Dev University, University Business School, Grand Trunk Road, Off, NH1, Amritsar, Punjab 143005, INDIA

with adequate means, it can give new heights to development of economy. So, a trend analysis of priority sector lending from 2004-05 to 2017-18 has been done to study its pattern and discuss its policy implications. Priority sectors in public sector banks has higher quantum than in private sector banks which clearly tells some efforts have to be increased in private sector banks and the urge must be included as a part of their moral obligation rather than only restricting to its target achievement. This can be done through awareness campaigns among bank staff, setting up of some extra perks by RBI for some extra-ordinary achievements in this field, so that this can have more of carrot approach than stick approach. Secondly, a sound buffer must be ensured by each and every bank so that their lending pattern and therefore priority sectors are not affected during the times f financial turbulence. Because if economy is already in crisis and priority sectors which form the base of economy, suffer due to that, it can give multi-fold downfall to the economy. Another area which requires strenuous efforts is to reduce the variations in lending pattern of banks. After studying the trends state-wise and bank-wise, it is clearly seen that variations are high (nearly sixty percent) which needs to be controlled. Varying lending trends do not represent a sound and firm economy and an economy which is not sound at its base, cannot flourish. So, this is the huge concern to be catered by RBI. Comparing to Punjab economy, though variations are better off, but they also need to be reduced further. Whereas the concentration level of lending is not a big concern and can improve along with the variation reduction. Steady growth rates and CAGRs are observed which depicts that economy is working hard to provide adequate funds to its most-needed sectors which have the potential to give manifold benefits like employment generation, capital formation, industrial development, poverty reduction and ultimately provide prosperity to the nation. Targets and Achievements of Priority Sector Lending of Punjab economy are analysed thoroughly. Figures clearly depict that targets are being achieved adequately. Ratio analysis also gives a positive note of fulfilment of all the national goals set by RBI. But beyond these figures and ratios, priority sector lending needs moral obligation and social intent of banking sector. This intent needs to be inculcated in policy framework through special focussed schemes, awareness programs which aim to achieve beyond targets.

References

Bhatt, N.S., (1986), "Priority Sector Financing, Trend and Progress of Banking in India", Deep and Deep Publications Pvt. Ltd., Delhi, pp. 111-119.

Chawla, A. S., K.K. Uppal and K. Malhotra, (1988), "*Emerging issues in priority sector financing, Indian Banking towards 21st century*", Deep and Deep Publication, pp. 66-70.

Dadich, C. L., (2004), "Redesigning Priority Sector Lending Operations in Liberalised Regime", The Report on Trend and Progress of Banking in India. Reserve Bank of India.

© Indian Institute of Finance

268

Das, H. C. L., (2001), "Priority Sector Lending by Public Sector Banks under Financial Sector Reforms in India. Banking and financial sector reforms in India", REserva Bank of India, pp. 246-263.

Gupta, Y., and S. Kumar, (2008), "A Comparative Study of Priority Sector Lending in India by Public and Private Sector Banks", *Indian Journal of Economics*, Vol. 89, No. 353, pp. 193-205.

Kamesam, V., (2003), "Financing for Entrepreneurship and SME: An Indian Perspective", In OECD Workshop on Entrepreneurship in a Global Economy.

Kaur P., (1999), "Growth and Performance of Rural Banking in Punjab", Unpublished thesis, Punjabi University, Patiala, Punjab

Kaushik S., (1995), "Social Objectives and Profitability of Indian Banks", Unpublished thesis, Punjabi University, Chandigarh.

Malhotra S.L. and D.K. Kulshrestha, (1987), "Banking for Weaker Sections", Agricultural Banker, Vol. 10, No. 4, pp. 15-30

Mishra, A. K., (2016), "An Analysis of NPAs in Priority and Non-Priority Sectors with respect to Public Sector Banks in India", *IOSR Journal of Business and Management (IOSR-JBM)*, pp. 87-92.

Niranjana, S., and V. Anbumani, (2002), "Social Objectives and Priority Sector Lending. Banking and Financial Sector Reforms in India", Deep and Deep Publications, pp. 231-242.

Pandey R., (1997), "A Study of Priority Sector Financing by Commercial Banks in India", Unpublished Thesis, Banaras Hindu University, Varanasi

Pandya, B., (2015), "Impact of Priority Sector Advances on Bank Profitability: Evidence from scheduled commercial banks of India", *BVIMSR's Journal of Management Research*, Vol. 7, No. 2, pp. 75-81.

Parimalarani, G., (2011), "Performance of Commercial Banks in Priority Sector Lending", *Asia Pacific Journal of Research in Business Management*, Vol. 2, No. 7, pp. 221-230.

Pasricha J.S., (1992), "Bank Finance and Rural Development in Punjab: A Case Study of Lead Bank Scheme", Unpublished thesis, Punjabi University, Patiala, Punjab.

Patel S.G., (1994), "Role of Commercial Banks' Lending to Priority Sector in Gujarat: An Evaluation", Unpublished Thesis, Sardar Patel University, Vallabh Vidyanagar, Gujarat.

PNB, (2010-18), "State Level Bankers' Committee (Punjab), Agenda Papers on SLBC Meetings", Punjab National Bank, Chandigarh, Various issues.

Ramesha, K., (1998), "Bank Credit to Small Scale Industries Sector", *Prajnam*, Vol. 27, No. 3, NIBM, Pune, pp. 281-290.

Rana, R.P.S., (1986), "Commercial Bank Credit to Agriculture Sector: Problem of overdues", in Subrahmanya, S., Trend and Progress of Banking in India, pp. 322-329.

Rao N.K., (2006), "Bank Credit: Redifining Priorities", *Professional Bankers*, ICFAI University Press, Hyderabad, pp. 11-14.

© Indian Institute of Finance

Rao, C. B., (2014), "Appraisal of Priority Sector Lending by Commercial Banks in India (No. 2014-027), Reserve Bank of India.

Rao, K. R., A. Das and A.K. Singh, (2006), "Commercial bank lending to small-scale industry", *Economic and Political Weekly*, pp. 1025-1033.

RBI, (2010-18), "Report on Trends and Progress", Reserve Bank of India, Mumbai.

Roy, M., (2006), "A review of bank lending to priority and retail sectors", *Economic and Political Weekly*, pp. 1035-1040.

Sahaya, R. and D. Litt, (1980), "Some Reflections on Lending Policy of Commercial Banks in India", *The Indian Journal of Commerce*, Vol. 33, No. 2, pp. 54-67.

Saini, R., (1994), "Social Productivity in Banks", *The Management Accountant*, ICFAI University Press, Hyderabad, pp. 22-28.

Saini, V., (2015), "Performance of Lead Bank Scheme (PNB) in Mandi District of Himachal Pradesh".

Selvarajan, B., and G. Vadivalagan, (2013), "A study on management of nonperforming assets in priority sector reference to Indian bank and public sector banks (PSBs)", *Global Journal of Management and Business Research*, Vol. 3, No. 2, pp. 49-58.

Shabbir, N., and D. Mujoo, (2014), "Problem of Non-Performing Assets in Priority Sector Advances in India", *Journal of Economics and Development Studies*, Vol. 2, No. 1, pp. 241-275.

Sharma, M., (2005), "Financing of SMEs: Emerging Issues and Key strategies", *The Journal of Indian Institute of Banking and Finance*, Vol. 2, No. 1, pp. 30-57.

Sharma, P., (2008), "Priority Sector Lending- A Comparative Study of Public and Private Sector Banks in India", Ph.D. Thesis, Punjab University, Chandigarh.

Shete, N. B., (2002), "Priority Sector Advances of Banks during the post-reform period", *Prajnan*, Vol. 31, No. 1, pp. 21-37.

Shete, N.B., (2004), "Non Performing Advances of the Commercial Banks in Priority Sector Credit", Working Paper, NIBM, Pune

Singh H., (1993), "Social Banking in Patiala District", Unpublished Thesis, Punjabi University, Patiala, Punjab.

Swaroop, G., (1969), "Public Sector Banks and Small Scale Industries, *The Indian Journal of Commerce of Commerce*, Vol. 22, No. 1, March 1969, pp 1-9.

Uppal, R. K., (2009), "Priority sector advances: Trends, issues and strategies", *Journal of Accounting and Taxation*, Vol. 1, No. 5, pp. 079-089.

Varshney, C., (2002), "Role of State Bank of India in Financing the Priority Sector: A Case Study of Aligarh District", Unpublished Ph.D dissertation, Aligarh Muslim University, UP.

270