

Impact of Intangible Determinants on ROE : An Empirical Study of Luxury Industry

NIDHI JAIN*
NEHA BOTHRA**

Abstract

The DuPont analysis guides the equity owners as well as the managerial team of company to find out the composition of financial return ROE which is contributed by three distinct variables (Profitability, Efficiency and Leverage of the firm). The determinants of Return of Equity have been extended from the DuPont model to Liquidity, Intangible Assets and Self-Generated Intangible(proxy variable). The statistical relationship is tested between the Intangible Asset variables and the financial performance (ROE) on the two comparative portfolios: S&P 500 and S&P Global Luxury Index. Paper examine whether the measured Intangible Assets and proxies of Self-Generated Intangible are contributing to improve the returns in a significant manner or not. The OLS statistical results have found that in the Non-Luxury Industry, PB ratio has been the most significant factor to determine the ROE. On the other hand, the Luxury industry's ROE is dependent majorly upon Efficiency of firm.

JEL Code : C52, E22, G32

Keywords : Intangibles, Luxury, Industry, ROE, DuPont Efficiency, Leverage, India

I. Introduction

THE FOCAL POINT of every investment is the returns accruing to them. This measure of Financial Performance (Return on Equity (ROE)) is often deep dived in finance to identify the rewards for these stakeholders. The DuPont model of Return on Equity has always drawn the attention towards the three component indicators of financial performance. The model has shown that the significant indicators of financial performance are Profitability, Efficiency and Leverage of the firm. The DuPont has often guided the equity owners as well as the managerial team of company to figure out the source composition of financial return (ROE) being contributed

* Associate Professor, University of Delhi, The Department of Finance and Business Economics, Benito Juarez Marg, South Campus, Delhi 110021, INDIA

** Assistant Professor, University of Delhi, Shyam Lal College, G T ROad, Near Metro Station, Dwarkapuri, Delhi 110032, INDIA

Submitted July 2020; Accepted March 2022

predominantly pinpoints towards measurement underestimation of Self-Generated Intangibles.

The variables created by the firm in-house are missing from the perspective of accounting measurement. These variables are often reflected by the financial markets in equity prices. This lack of recognition within the firm takes the share prices away from the Book value. Accounting standard boards advocate that Self-Generated Goodwill is missing the precise variables or scale for measurement. This disguised Self-Generated Goodwill variable is often quantified and made public information when these firms undergo a corporate merger and acquisition. The results are crucial for firms' management and policy makers to make Self-Generated Goodwill disclosures and reporting mandatory in firms' accounting statement. It seems to be a requisite and desperate avenue for the stakeholders to identify the true value of firm. The crucial variables may not have been taken well care of by the accounting standard setters. Companies should pay attention towards Intangibles to enhance the scope of Financial Statement and further enhance the relevance of Accounting Information. The accounting standard setters have devised the standards in such a way that the Intangibles have always been confronting the restrictive recognition problem. The contemporary biasness and distortions in investor's perception tend to haze the intrinsic relationship between Intangibles and its subsequent financial performance.

References

- Altman, E. I., (1968), "Financial ratios, discriminant analysis and the prediction of corporate bankruptcy" *The Journal of Finance*, Vol. 23, No. 4, pp. 589-609.
- Arnold, M., (2014), "Managerial cash use, default, and corporate financial policies", *Journal of Corporate Finance*, Vol. 27, pp. 305-325.
- Barrett, M.J., W.H. Beaver, W.W. Cooper, J.A. Milburn, D. Solomons and D.P. Tweedie, (1991), "American Accounting Association Committee on Accounting and Auditing Measurement, 1989-90", *Accounting Horizons*, Vol. 5, No. 3, pp. 81-105.
- Beaver, W. H., (1966), "Financial Ratios as Predictors of Failure", *Journal of Accounting Research*, Vol. 4, pp. 71-111.
- Brown, P. R., V.E. Soybel and C.P. Stickney, (1994), "Comparing U.S. and Japanese Corporate-Level Operating Performance Using Financial Statement Data", *Strategic Management Journal*, Vol. 15, No. 1, pp. 75-83.
- Chandra, P., (2014), "*Financial Management*", McGraw-Hill, Delhi.
- Cragg, J.G., and B.G. Malkiel, (1982), "*Expectations and the Structure of Share Prices*", Chicago University Press, Chicago.
- Claessens, S., S. Djankov and L. C. Xu, (2000), "Corporate performance in the East Asian financial crisis", *The World Bank Research Observer*, Vol. 15, No. 1, pp. 23-46.
- Deakin, E.B., (1972), "A Discriminant Analysis of Predictors of Business Failure", *Journal of Accounting Research*, Vol. 10, No. 1, pp. 167-179.

Denicolai, S., A. Zucchella and R. Strange, (2014), "Knowledge assets and firm international performance", *International business review*, Vol. 23, No. 1, pp. 55-62.

Edmister, R.O., (1972), "An Empirical Test of Financial Ratio Analysis for Small Business Failure Prediction. *Journal of Financial and Quantitative Analysis*, Vol. 7, No. 2, pp. 1477-1493.

Edvinsson, L., and M.S. Malone, (1997), "*Intellectual capital: The proven way to establish your company's real value by finding its hidden brainpower*" Piatkus.

Eisenhardt, K.M., (1989), "Agency Theory: An Assessment and Review", *Academy of Management Review*, Vol. 14, No. 1, pp. 57-74.

Elam, R., (1975), "The Effect of Lease Data on the Predictive Ability of Financial Ratios", *The Accounting Review*, Vol. 50, No. 1, pp. 25-43.

Financial Accounting Standards Board., (2015), "*ASC 350 Intangibles: Goodwill and Others*", Financial Accounting Standards Board, Norwalk Connecticut, US.

Frecka, T.J., and W.S. Hopwood, (1983), "The Effects of Outliers in the Cross-Sectional Distributional Properties of Financial Ratios", *Accounting Review*, Vol. 58, No. 1, pp. 115-128.

Garcia, J., J. Lopes and A. Nunes, (2019), "*Intangible assets–Influence on the return in equity on market value (S& P 100 Index)*", "In 12th Annual Conference of the EuroMed Academy of Business, EuroMed Press, pp. 278-291

Gentry, R.J, and W. Shen, (2010), "The Relationship between Accounting and Market Measures of Firm Financial Performance: How Strong is It?" *Journal of Managerial Issues*, Vol. 22, No. 4, pp. 514-530.

Gitman, L. J., and P.A. Vandenberg, (2000), "*Cost of capital techniques used by major US firms: 1997 vs. 1980*". Financial Practice and Education, No. 10, pp. 53-68.

Horrigan, J. O., (1965), "The Determination of Long-Term Credit Standing with Financial Ratios", *Journal of Accounting Research*, Vol. 4, pp. 44-62.

Ilmakunnas, P., and H. Piekkola, (2014), "Intangible investment in people and productivity", *Journal of Productivity Analysis*, Vol. 41, No. 3, pp. 443-456.

International Accounting Standards Board, (Ed.), (2004), "*IFRS 3 business combinations* , (Volume 2)", International accounting standards board. IASCF Publications Department. London, UK.

International Accounting Standards Board, (2004), "*International accounting standards IAS 36, Impairment of assets*", IASCF Publications Department. London, UK.

International Accounting Standards Board., (2004), "*International accounting standards IAS 38, Intangible assets*", IASCF Publications Department. London, UK.

Jensen, M. C., and Meckling, W. H., (1976), "Theory of the Firm: Managerial Behavior, Agency Costs and Ownership Structure", *Journal of Financial Economics*, Vol. 3, No. 4, pp. 305-360.

Libby, R., (1995), "Accounting Ratios and the Prediction of Failure: Some Behavioral Evidence", *Journal of Accounting Research*, Vol. 13, No. 1, pp. 150-161.

Mantravadi, P., and A. Reddy, (2008), "Type of Merger and Impact on Operating Performance: The Indian Experience", *Economic and Political Weekly*, Vol. 43, No. 39, pp. 66-74.

Mueller, D., (1980), "The Determinants and Effects of Mergers: An International Comparison", Gunn and Hain, Cambridge.

Neto, A. A., (2003), "Corporate Finance and Value", Atlas, Sao Paulo.

O'Connor, M.C., (1973), "On the Usefulness of Financial Ratios to Investors in Common Stock", *The Accounting Review*, Vol. 48, No. 2, pp. 339-352.

Pazarskis, M., I. Eleftheriadis, G. Drogalas and P. Christodoulou, (2006), "Exploring the Development and the Nature of Merger Waves: Evidence from US and UK Capital Markets", *South European Review of Business Finance and Accounting*, Vol. 4, No. 1, pp. 83-102.

Pinches, G.E., and K.A. Mingo, (1973), "A Multivariate Analysis of Industrial Bond Ratings", *The Journal of Finance*, Vol. 28, No. 1, pp. 1-18.

S & P Dow Jones Indices., Standard and Poors, (2017), "S & P US Indices Methodology, (S & P Global Report)", "U.S.

Salter, M. S., and W.A. Weinhold,, (1979), "Diversification through Acquisition: Strategies for Creating Economic Value", Free Press

Stevens, D. L., (1973), "Financial characteristics of merged firms: A multivariate analysis", *Journal of Financial and Quantitative analysis*, Vol. 8, No. 2, pp. 149-158.

Tahat, Y. A., Ahmed, A. H., and Alhadab, M. M., (2018), "The impact of intangibles on firms' financial and market performance: UK evidence", *Review of Quantitative Finance and Accounting*, Vol. 50, No. 4, pp. 1147-1168.

Toby, A.J., (2008), "Liquidity Performance Relationship in Nigerian Manufacturing Companies, (1990-2002)", *Finance India*, Vol. 22, No. 1, pp. 117.

VanderPal, G., (2015), "Impact of Rand D expenses and corporate financial performance", *Journal of Accounting and Finance*, Vol. 15, No. 7, pp. 135-149.

Waddock, S.A., and S.B. Graves, (1997), "The Corporate Social Performance-Financial Performance Link", *Strategic Management Journal*, Vol. 18, No. 4, pp. 303-319.

Walking, R.A., and M.S. Long, (1984), "Agency Theory, Managerial Welfare and Takeover Bid Resistance", *The Rand Journal of Economics*, Vol. 15, pp. 54-68.

Wang, W.Y., and Chang, C., (2005), "Intellectual Capital and Performance in Causal Models: Evidence from the Information Technology Industry in Taiwan", *Journal of Intellectual Capital*, Vol. 6, No. 2, pp. 222-236.

Annexure
Table A.1
Variables and Formulas

Ratios	Descriptions
LIQUIDITY	Examines a firm's ability to meet ST obligations
Quick ratio LA/CL	Liquid Assets (LA) = Cash + Cash equivalents +ST Marketable Securities +Accounts Receivable. Current liability (CL) = Accounts Payable +ST Borrowings +Other ST Liabilities. All liabilities falling due within one year. The QR indicates a company's ability to pay its CL from its LA.
LEVERAGE	Examines the proportion of debt used to finance a firm.
Asset Equity Ratio	Asset Equity Ratio = Total assets*/Average Shareholder's Fund.
EFFICIENCY	Activity ratios/ operating efficiency ratio indicate the firm's operational performance.
Asset Turnover Ratio	Assets = The assets as reported on the Balance Sheet (total of all short and long-term).
PROFITABILITY	Explains the efficiency with which the economic activity is performed.
Net profit ratio $Net\ Income /Sales$	NPR, in percentage is an indicator of how profitable a company is relative to its sales.
RETURN ON EQUITY	Return on Equity in proportion to the shareholding.
Return on Equity $PAT/ Average\ shareholder\ Equity\ fund$	ROE, in percentage shows the return earned on every share by the shareholders.

Note : * Tangible fixed assets only as reported in the Balance Sheet
Source : Self Computed